

Fidus Capital

:: Overview ::

- Fidus Capital is an experienced provider of junior capital financing solutions, investing debt and equity capital in middle market companies
- Our initial fund, Fidus Mezzanine Capital, L.P., is an SBIC licensed private investment fund with over \$220 million of available capital
- Our principals have over 140 years of combined experience in private equity, junior capital investing, leveraged finance, and M&A
- We invest junior capital in sponsor-led and non-sponsor transactions, providing flexible capital solutions in partnership with management teams and shareholders

:: Investment Focus ::

- Target investments of \$4 million to \$15 million in companies with annual revenues of \$15 million to \$300 million and predictable cash flows
- Flexible investment mandate enables us to provide a variety of junior capital securities including subordinated notes, preferred stock, and common equity
- Focus on sectors where we have prior investment experience, including:
 - ✓ Business Services
 - ✓ Building Products
 - ✓ Consumer Products
 - ✓ Consumer Services
 - ✓ Defense & Aerospace
 - ✓ Healthcare Services
 - ✓ Insurance Services
 - ✓ Niche Manufacturing
 - ✓ Specialty Distribution

:: Partnering with Fidus ::

- Focus on building relationships and partnering with portfolio companies
- Provide value for portfolio company partners via flexible capital, relevant industry and transaction experience, an extensive network of resources, and assisting with the evaluation of strategic opportunities
- Ability to utilize our strategic partner network to organize substantially larger financings, provide capital for future expansion of existing investments, and arrange senior debt financings

:: Representative Investments ::



The leading independent provider of pipeline inspection and integrity assessment services for the oil & gas industry



Leading outsourced provider of mission critical maintenance and asset preservation services to over 500 U.S. facilities



Premier printer of decorative pressure sensitive labels for the beverage and personal care product markets



Largest independent janitorial services company serving the grocery and big-box retailer markets

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Investment Banking

:: Overview ::

- Fidus Investment Banking is a preeminent merger and acquisition advisory firm serving middle market companies
- Formed in 2005 by four former Bowles Hollowell Conner & Co. senior executives
- Over 200 transactions and more than 60 years of combined merger and acquisition and related financing experience
- Clients include private / family-owned businesses, financial sponsor-backed companies, and large corporations
- Specializing in the following areas: sellside and divestiture transactions, buy-side advisory engagements, strategic advisory services, and private financings of debt and equity
- Extensive experience in a broad range of industries
- Partner level involvement with every aspect of our engagements ensuring that our clients receive superior transaction execution

:: Recent Transaction Experience ::

CLEAN

Clean, a leading provider of laundry equipment and services under long-term contracts to institutional customers throughout the U.S., has completed a recapitalization transaction.

Advisor

Stant

Stant Corporation, a subsidiary of Tomkins plc and a leading manufacturer of highly engineered vapor and fluid control components, was acquired by H.I.G. Capital.

Sellside Advisor

COLONY

TOOLS, SUPPLIES, AND SAFETY PRODUCTS FOR CONTRACTORS

Colony Hardware Supply Company, Inc., a leading distributor of tools, supplies, and safety equipment to non-residential construction contractors, has been acquired by AEA Investors.

Sellside Advisor

LASCO[®] Fittings, Inc.

LASCO Fittings, Inc., a subsidiary of Tomkins plc and a leading manufacturer of PVC injection molded pipe fittings and related accessories, has been acquired by Aalberts Industries NV.

Sellside Advisor

AMIS

Acoustical Material Services, a Los Angeles-based building products distributor has been acquired by Allied Building Products, a subsidiary of CRH plc.

Sellside Advisor

Worldwide EXPRESS[®]

Worldwide Express, a Dallas, Texas-based value-added reseller in the U.S. courier, express, and parcel industry, has been acquired by Allied Capital Corporation.

Sellside Advisor

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